Stephens Inc. is a full service, privately owned Investment Bank headquartered in Little Rock, Arkansas, with offices across the country in key markets, as well as abroad in London. Founded in 1933, Stephens is one of the largest investment banking firms off of Wall Street. Since its founding, Stephens has enjoyed long term relationships with our clients and an international reputation for bringing vision, integrity and innovation to all our transactions. As investors and business owners ourselves, we understand the needs and concerns of our clients.

Stephens Investment Banking Department offers a full array of financial services, including merger and acquisition advice, underwritings of public debt and equity securities, and placements of debt and equity securities in private markets. With a staff of more than 100 professionals, a strong capital base, and a wealth of experience and industry knowledge, Stephens provides its clients with quality strategic advice and efficient access to the capital markets. Our Investment Banking team continues to build on the Stephens family tradition of developing long-term relationships and creating a legacy of successful investment activities.

Overview of Analyst Program

Nowhere are analysts a more vital part of the deal team than at Stephens. Because of our small deal teams and flexibility, our analysts are encouraged to take on additional responsibilities based on their unique skill sets. In fact, many of our second year analysts are assigned duties which are normally reserved for associates at larger investment banks.

Our analyst program is generalist in nature, and therefore our analysts are exposed to many different types of industries, business models and financial products. Moreover, by virtue of our relationship with Stephens Capital Partners, the holding company responsible for managing Stephens’ investments, our analysts play a critical role in the evaluation and service of potential and existing portfolio companies, thus exposing them to the private equity arena.

Analysts have a broad array of responsibilities including detailed financial analysis and the preparation of custom models for various types of transactions. Analysts also play an important role in the preparation of presentation materials as well as the due diligence process. These tasks are executed alongside our veteran bankers as well as the senior management teams of our clients.

While at Stephens, our analysts develop invaluable financial skills and business judgment. As such, they have many choices available to them at the end of the program. Among the most popular are top MBA programs, leading private equity firms, and other positions in the field of finance. Also, analysts at the top of their class are often asked to stay on at Stephens in various departments and capacities. In fact, as a testament to our program’s success, former analysts occupy many senior positions across our entire firm.

Qualifications:

Strong candidates for the analyst program should have:

- Earned a Bachelor’s degree with outstanding academic achievement;
- Demonstrated an interest in finance either through their formal education or previous work experience;
- Completed at least two semesters of accounting;
- A high level of personal integrity and work ethic;
- The ability to work well on small teams; and
- Strong verbal and written communication skills.

2014 Start Date: June 9, 2014

Jay Brogdon  
Analyst Coordinator  
501.377.2042  
jay.brogdon@stephens.com

Patrick Allen  
Analyst Coordinator  
404.461.5124  
patrick.allen@stephens.com

Richard Hobbs  
Analyst Coordinator  
501.377.3756  
richard.hobbs@stephens.com